

**POSITION TITLE:** Sales Associate

**BUSINESS:** Corporate

### **SALES ASSOCIATE**

This role requires someone who is passionate about the retail industry, has a proven track record for driving sales, provides exceptional customer service, and thrives in a fast-paced, highly competitive sales environment.

### **RESPONSIBILITIES**

- Drive the sales of products and services by achieving or exceeding sales targets.
- Determine customer needs and recommend the best solutions.
- Build customer relationships by providing prompt and exceptional sales and after sales service.
- Ensure customer concerns are resolved with urgency and good judgment.
- Stay knowledgeable about our product, services, promotions and policies

### **QUALIFICATIONS**

- Previous retail sales experience
- Motivated and enthusiastic team contributor.
- Excellent communication and organizational skills.
- Ability to work flexible hours, including day, evening, and weekend shifts within retail hours of operations.
- Passion for sales and the telecommunications industry
- High school diploma. Post secondary degree an asset